

# WE CALL IT EMPOWERMENT

## UNLOCKING THE POTENTIAL OF THE TRANSFORMATION JOURNEY

### AUTOMATING COMPLIANCE TO ACCELERATE DIGITAL TRANSFORMATION

With digital data and assets representing the lifeblood of the new age organization, the challenges of IT security, policy compliance and systems interoperability seem to be the persistent hurdles to truly empower the fourth industrial revolution: Digital Transformation. Lequa empowers IT leaders to capitalize on the value created by connected devices and services with no concessions on data security, users privacy or compliance risks, creating the Internet of Connected Things (IoCT), responsible users, protected assets, and traceable processes.

### CAPITALIZING ON CONNECTIVITY WITH A COMPLIANCE APPROACH TO SECURITY & INTEROPERABILITY

#### The information and security challenge

With 32% of IT leaders citing security as a top barrier to IoT success<sup>1</sup>, as well as involving managing physical devices and objects rather than just virtual assets, role identity verification, Intellectual Property Rights (IPR) protection and confidentiality of content are default features addressed by all Lequa's solutions. We introduce scalable solutions to automate digital process compliance and enforce organization's policies as to security, confidentiality and data protection.

#### The connectivity and interoperability challenge

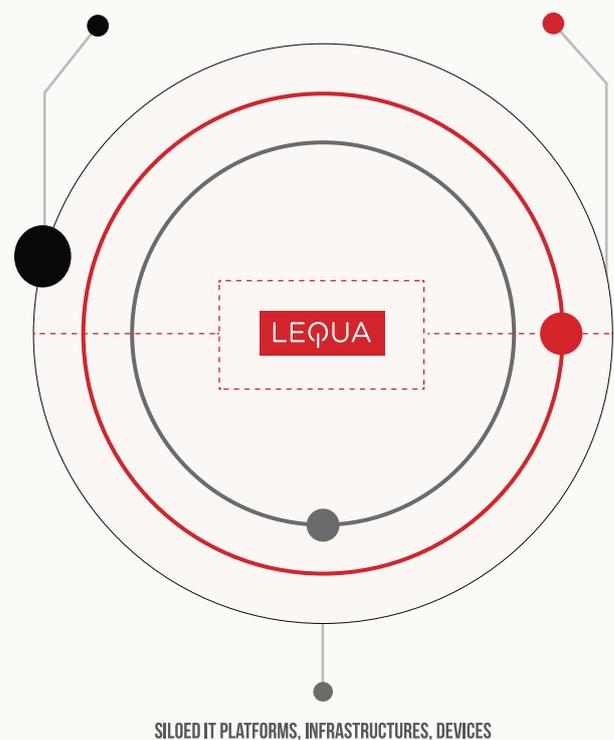
Out of the total potential value to be unlocked through the use of IoT, 40% of this value, on average, requires multiple IoT systems to work together. In the work-site setting, 60% of the potential value requires the ability to integrate and analyze data from various IoT systems, making interoperability a key ingredient to unlock more than \$4 trillion per year in potential economic impact from IoT use in 2025<sup>2</sup>. Lequa delivers solutions that enable siloed infrastructures, applications and devices to "understand" and "talk" the same policy-driven decision making language, enabling full scale interoperability: legal, semantic and technical.

#### The legal and regulatory compliance challenge

Our technology aligns legal, policy and technical requirements to create end to end legal compliance while retaining control and integrity of processes and ownership of identity, content and digital assets. Lequinox platform<sup>®</sup> identifies and connects devices, users and services and interlinks them to roles, ownership, responsibilities in the framework of applicable policies and regulations in every transaction enabling compliance assurance in digital processes.

LEGAL AND POLICY COMPLIANCE  
REQUIREMENTS

BUSINESS PROCESSES, SECURITY  
AND OPERATIONAL REQUIREMENTS



<sup>1</sup> [https://www.gartner.com/imagesrv/books/iot/iotEbook\\_digital.pdf](https://www.gartner.com/imagesrv/books/iot/iotEbook_digital.pdf)  
<sup>2</sup> <https://www.mckinsey.com/business-functions/digital-mckinsey/our-insights/the-internet-of-things-the-value-of-digitizing-the-physical-world>